

PRESS RELEASE

## **Roquette Names Barentz a Strategic Partner for US Pharma Distribution**

*Distributor will carry the entire Roquette pharmaceutical portfolio  
for customers in the United States.*

**September 21, Geneva, IL** - Roquette, a global leader in plant-based ingredients, a pioneer of plant proteins and a world-leading provider of pharmaceutical excipients, has appointed Barentz as its strategic partner for the distribution of pharmaceutical and nutraceutical products in the United States.

Barentz and Roquette have been successfully working together for many years in several European countries by developing distribution channels backed by a strong technical expertise. It is part of the high performance distribution network Roquette has implemented to support its position as a world-leading pharmaceutical excipients company. This appointment brings that technical expertise to the United States, where both companies will benefit from a strategic partnership that will enable them to grow in the pharmaceutical market.

“I’m delighted to say that Barentz will carry the entire Roquette portfolio for our customers,” said **Paul Smaltz, Head of the Global Pharmaceuticals Business Unit at Roquette**. “As we grow our business and expand through acquisition and innovation, Barentz gives us a partner with a strategic focus on the pharmaceutical market and with a global reach. Likewise, as Barentz invests in the U.S. and expands its footprint in pharmaceutical excipients, it does so with Roquette as a strong partner behind it.”

This strategic partnership in the U.S. is a logical next step in the ongoing, successful relationship between Roquette and Barentz.

“We are extremely delighted and honored to extend our highly successful partnership with Roquette’s Pharmaceutical Global Business Unit in the USA,” said **Torsten Pieschnick, EVP/Board member Barentz**. “Our Pharmaceutical Division, directed by **Anthony Litchfield, Global Vice President pharmaceuticals**, is focused on providing leading service and technical support for the Pharmaceutical and Nutraceutical sectors. Uniting forces with Roquette in the USA will certainly aid to successfully launch Barentz into the U.S. market where we will extend our solutions and leading service to this customer base. A dedicated local team, headed by **Kelly Blanch, Regional VP Pharma USA**, is ready to walk our talk.”

### **About Barentz: “Always a better solution”**

Barentz is a leading global life science ingredients distributor for the Human Nutrition, Pharmaceutical, Personal Care and Animal Nutrition markets. Headquartered in the Netherlands, Barentz distributes ingredients to small and medium-sized enterprises (‘SMEs’) and large customers globally. Barentz sources branded specialty ingredients from leading manufacturers worldwide and its ingredients experts provide value-added technical support (including pre-mixing, blending, ingredient formulation and ingredient testing) from its state-of-the-art, customized formulation centers and application laboratories in Europe, Americas and Asia.

Established in 1953, Barentz has operations in more than 60 countries with a strong presence in Europe and Asia, and a growing presence in North America and Latin America. Today, Barentz employs around 1,100 people worldwide, sources ingredients from top global suppliers and serves over 15,000 customers. [www.barentz.com](http://www.barentz.com)

**About Roquette: “Offering the best of nature”**

Roquette is a global leader in plant-based ingredients, a pioneer of plant proteins and a leading provider of pharmaceutical excipients. In collaboration with its customers and partners, the group addresses current and future societal challenges by unlocking the potential of nature to offer the best ingredients for food, nutrition and health markets.

These ingredients respond to unique and essential needs, enable healthier lifestyles and are critical components of life-saving medicines.

Thanks to a constant drive for innovation and a long-term vision, the group is committed to improving the well-being of millions of people all over the world while taking care of resources and territories. Roquette currently operates in over 100 countries, has a turnover of around 3.7 billion euros and employs 8,670 people worldwide. [www.roquette.com](http://www.roquette.com)

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