

ANNOUNCEMENT

Roquette and Thermo Fisher Scientific collaborate for biopharmaceutical, pharmaceutical and nutraceutical ingredients distribution

Two global players team up to meet the current and future needs of pharmaceutical customers

La Madeleine (France), 18 December, 2018 – Roquette, a global leader in innovative plant-based pharmaceutical ingredients, and Thermo Fisher Scientific, are announcing a distribution rights agreement for the Roquette portfolio of pharmaceutical ingredients in the United States and Canada to support the high growth potential in these markets.

This agreement brings together two global players who both have a long history of serving the life sciences and pharmaceutical markets. With a focus on service, reliability and innovation, this collaboration brings together the chemical storage and supply chain solutions from Doe & Ingalls, a brand of Thermo Fisher Scientific, with the high quality pharmaceutical ingredients of Roquette to focus on helping customers achieve their product development and manufacturing goals, as well as anticipating future needs of the pharmaceutical industry. Roquette chose the Doe & Ingalls solution for their commitment to quality and customer service, and will utilize their experience and relationships within the industry to better serve customers globally. The full portfolio of Roquette pharmaceutical ingredients will be included in the distribution agreement, including the newly launched KLEPTOSE® BioPharma HPB/HP grades hydroxypropyl β -cyclodextrins, recently acquired Microcrystalline Cellulose products and other market-leading excipients.

Paul Smaltz, Vice President, Global Business Unit, Pharmaceuticals, for Roquette, says, *“It was an easy decision to partner with Thermo Fisher Scientific. Their reputation within the industry is impressive and we are looking forward to growing our business together. They bring best-in-class logistics and Good Distribution Practice (GDP) Warehousing; in-depth technical knowledge of quality and regulatory needs within the industry; and a secure, transparent supply chain similar to our own.”*

Brian Parker, Vice President & General Manager, Production Chemicals, Thermo Fisher said, *“Understanding customers’ needs to accelerate product into clinical manufacturing and ultimately supply patients, Thermo Fisher Scientific continues to build its product portfolio and service solutions. Collaborating with Roquette provides access to a global player with a breadth of innovative products for large molecule biologics and small molecule pharmaceuticals. Together we can better serve the exacting demands of the life sciences market.”*

Learn more about Roquette Pharma products: <https://www.roquette.com>

Learn more about Thermo Fisher Scientific’s Doe & Ingalls products and services: <https://www.doeingalls.com>

About Roquette: “Offering the best of nature” Roquette is a global leader in plant-based ingredients and a pioneer of new vegetal proteins. In collaboration with its customers and partners, the Group addresses current and future societal challenges by unlocking the potential of Nature to offer the best ingredients for Food, Nutrition and Health markets. Each of these ingredients responds to unique and essential needs, and they enable healthier lifestyles. Thanks to a constant drive for innovation and a long-term vision, the Group is committed to improving the well-being of millions of people all over the world while taking care of resources and territories. Roquette currently operates in over 100 countries, has a turnover of around 3.3 billion euros and employs 8,400 people worldwide.

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