

## **Roquette Appoints Rader as Sole Distribution Partner for Core Food Ingredients Business in Italy**

*New distribution deal covers the South of Italy, making Rader the sole distributor for the entire country.*

**La Madeleine (France), March 5 2024-** Roquette, global leader in plant-based ingredients and a leading provider of pharmaceutical excipients, has appointed Rader SPA, a leading distributor of raw materials to the food industry, as the exclusive distributor for their core food ingredients products throughout Italy, effective 1<sup>st</sup> April 2024.

Roquette and Rader maintain a longstanding partnership, with Rader already handling the distribution for Roquette in Northern Italy. The extension of the distribution partnership to cover the entire country will bring a more efficient and streamlines distribution network in Italy, which is a key European market for Roquette.

Gaëtan Fauvarque, Head of Global Distribution Management at Roquette, says, *“Over the years, Rader has successfully demonstrated its capacity to maintain and develop Roquette’s business in Northern Italy. We aim to build on those results and rely on Rader’s commercial expertise and local market knowledge to bring an even greater level of service to our Italian customers.”*

Luigino and Federico Res, CEOs of Rader add, *“We are delighted to have extended our successful distribution partnership with Roquette. It will allow us to leverage our proven capabilities in the north of the country to grow Roquette’s reach throughout the entire Italian market.”*

### **About Roquette**

*Roquette is a family-owned global leader in plant-based ingredients and a leading provider of pharmaceutical excipients. Founded in 1933, the company currently operates in more than 100 countries, through more than 30 manufacturing sites, has a turnover of around 5 billion euros, and employs around 10,000 people worldwide.*

*Life and nature have been our sources of inspiration for decades. All our raw materials are of natural origin. From them, we enable a whole new plant-based cuisine; we offer pharmaceutical solutions that play a key role in medical treatments; and we develop innovative ingredients for food, nutrition and health markets. We truly unlock the potential of nature to improve, cure and save lives.*

*Thanks to a constant drive for innovation and a long-term vision, we are committed to improving the well-being of people all over the world. We put sustainable development at the heart of our concerns, while taking care of resources and territories. We are determined to create a better and healthier future for all generations.*

*Discover more about Roquette at [www.roquette.com](http://www.roquette.com).*

### **About Rader SPA**

*Rader Spa is an Italian family-owned company founded in the early 1950s, specializing in distributing food ingredients for the industry.*

*With the goal of continually enhancing customer service, we have consistently invested in organization and storage capacity, making work processes increasingly efficient.*

*We are known for our deep knowledge of natural ingredients and our ability to assist customers in finding the most suitable solutions for their objectives.*

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