

PRESS RELEASE

Roquette Appoints Barentz as Sole Distribution Partner for Core Food Ingredients Business in North Latin American Region

New distribution deal covers Bolivia, Colombia, Ecuador, Central America and the Caribbean, and Mexico.

Hoofddorp, The Netherlands, September 12, 2023. Roquette, a global leader in plant-based ingredients, a pioneer of plant proteins and a world-leading provider of pharmaceutical excipients, has appointed Barentz International (“Barentz”), a leading global distributor of life science ingredients, as the sole distributor for their core food ingredients products in the North Latin American (LatAm) region. The extension of the strategic distribution partnership between Roquette and Barentz is effective as of January 1, 2024, and covers distribution in Bolivia, Colombia, Ecuador, Central America and the Caribbean, and Mexico.

Roquette and Barentz maintain a longstanding partnership that has refined market expansion from Europe to various regions across the globe. This collaboration further demonstrates the combined expertise of both companies in Human Nutrition for the LatAm region.

Mr. Gökhan Oran, Vice President Human Nutrition at Barentz, says, *“Extending our partnership in the LatAm region demonstrates our commitment to delivering sustainable growth to our key principal partners and solidifies our ongoing investments in technical sales, application and supply chain capabilities, to become the best-in-class local distribution partner in every region in which we operate. These are the pillars upon which our shared success rests. We look forward to our continued mutual development.”*

Ricardo Grizzo, Head of Roquette’s Core Ingredients Business in the Americas, agreed, adding, *“Other parts of our business have benefitted from good results with our partnership with Barentz in the Americas, Europe and Asia. We hope to build on those results, get some supply chain synergies across the Americas, and lean on Barentz’s commercial expertise and market orientation to bring an even greater level of service to our customers.”*

About Roquette

Roquette is a family-owned global leader in plant-based ingredients, a pioneer of plant proteins and a leading provider of pharmaceutical excipients. Founded in 1933, the company currently operates in more than 100 countries, has a turnover of around 5 billion euros, and employs more than 8,000 people worldwide.

Life and nature have been our sources of inspiration for decades. All our raw materials are of natural origin. From them, we enable a whole new plant protein cuisine; we offer pharmaceutical solutions that play a key role in medical treatments; and we develop innovative ingredients for food, nutrition and health markets. We truly unlock the potential of nature to improve, cure and save lives.

Thanks to a constant drive for innovation and a long-term vision, we are committed to improving the well-being of people all over the world. We put sustainable development at the heart of our concerns, while taking care of resources and territories. We are determined to create a better and healthier future for all generations.

Discover more about Roquette at www.roquette.com.

About Barentz

Barentz is a leading global life science ingredients and performance materials distributor. The company sources branded specialty ingredients from leading manufacturers worldwide and its ingredient experts provide value-added technical support which includes pre-mixing, blending, ingredient formulation and ingredient testing from its state-of-the-art, customized formulation centers and application laboratories in EMEA, Americas and Asia-Pacific.

Established in 1953, Barentz has operations in more than 70 countries with a strong presence in Europe and North America, and a rapidly growing network in Latin America and Asia-Pacific. With a turnover of circa €2.5 billion, the company employs around 2,600 people worldwide and serves over 25,000 customers. For more information, visit: www.barentz.com.

Media inquiries

Barentz

pressoffice@barentz.com

Saturnusstraat 15, 2132 HB Hoofddorp, The Netherlands

Roquette

James P. Bozikis

Head of Communications and
Public Affairs – Americas

1-331-771-1110

james.bozikis@roquette.com

OXYGEN PR Agency (Roquette)

roquette@oxygen-rp.com

+33 6 07 28 69 43 (Marie-Hélène)

+33 6 65 95 96 25 (Lisa)